

TIARE CONSILIUM PRIVATE LIMITED

Corporate Profile



TIARE

Enabling Your Path To Success

Our name truly reflects what we deliver as a
Growth Enabler – Enabling Your Path to Success



TIARE

means a gardenia of a variety bearing long lasting
fragrant flowers.

CONSILIUM

is a Latin word meaning advice, wisdom, counsel,
consultation, judgement, deliberation, suggestion,
plan, policy, purpose.



Tiare Consilium is a boutique financial advisory Company with Mid - Market / MSME Focus.

Tiare Consilium Private Limited was established with the sole objective to be one of the premiere and trustworthy financial service providers to MSME to enable their path to success.

We are a Team of exuberant professionals.

We are Chartered Accountants, Company Secretaries, MBA with diverse disciplines experience and expertise.

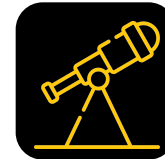
Our management team and advisory board of consultant consists of seasoned professionals, entrepreneurs, and business leaders within the financial services domain.

We have in-depth experience in providing valuable insights and innovative solutions through investment and financial advisory for clients to maximize business and investment value.

AIM



With 'Quality is Priority' as an ultimate aspiration, to become a boutique financial service Company of repute which is competitive, dynamic and focused in the areas of its operation, providing the best opportunity of progress and growth to all those who are associated with us and also serving the best interests of all the stakeholders.



VISION

To be a natural choice as MSME Business Growth Advisor.



MISSION

To Develop immense knowledge and potential of the organization through continuous professional education, business learning and imparting ethical values based highest quality of service to our clients enabling their path to success and create wealth for MSME Entrepreneurs.

OUR VALUES

We have in-depth experience in providing valuable insights and innovative solutions through investment and financial advisory for clients to maximize business and investment value.



TRUSTWORTHINESS

Providing dependable and reliable advice.



INTEGRITY

Always dealing with our clients in a fair and ethical manner; gaining trust through our actions.



COMMITMENT





Passionate about clients success and wealth creation.



OUR APPROACH

As a boutique financial advisory service Company, we have energetic, experienced and passionate professionals from different sector of profession including CAs, CS and MBAs. The Team of professional have capabilities to deliver right solution in a prompt manner.

Our Team is committed to help your business succeed by keeping up-to-date with your affairs and offering a high standard of consultancy and advisory services. Our approach is to build a close relationship with our client. Our team is available to give the right advice at right time-helping clients to grow, troubleshooting for them and helping them to maximize their success. When high quality specialist services are needed, our members have the necessary skills and technical resources to provide them.

-  **Bespoke and contemporary solutions reflecting out of the box thinking**
-  **Demonstrating through leadership**
-  **Emphasis on creating sustainable value, partnering with our clients, and helping them formulate strategy, conceptualizing and implementing suitable financing structure.**
-  **Unique and integrated strategy ensuring that our resources are committed to accomplish seamless closure of each transaction, and the right people with right experience, are available to every client.**



OUR SERVICES

We, as a Team of Professional, are deeply passionate about whatever we do to support and advise MSME businesses for growth. With a vision to be a natural choice as MSME Business Growth Advisor, keeping in mind requirement of the MSME Entrepreneurs and businesses, we provide range of services as a boutique Financial Services Advisory Company. Our range of services includes the following:



CAPITAL MARKET
EQUITY RAISING



INVESTMENT
BANKER



DEBT
SYNDICATION



START UP
SUPPORT



OUR SERVICES



BUSINESS
GROWTH SUPPORT
ADVISORY



CORPORATE LAW
COMPLIANCE
ADVISORY



RISK
MANAGEMENT
ADVISORY



WEALTH
MANAGEMENT
ADVISORY



CAPITAL MARKET EQUITY RAISING

For business growth, every MSME enterprise needs growth capital. Our detailed knowledge of regulatory requirement and experience and expertise in procedural aspect of handling equity raising transaction enables us to render seamless support to MSME Enterprise having the growth potential. We advisory is not only limited to equity raising transaction and mobilizing the required growth capital from the investors but to support the MSME Client on long term basis with continuous business and growth advisory, ensuring all regulatory compliances and disclosures, connecting the Client with right type of long-term investors whose investment philosophy and objectives are matching with the business goals of the Client. Our services includes:

- ✿ Equity Raising thru SME IPO: Advisory, Support and Listing
- ✿ Follow on Public Offer
- ✿ Right Issue
- ✿ Preferential Allotment
- ✿ Migration to Main Board
- ✿ Direct Listing / Delisting
- ✿ Buy Back of Shares
- ✿ Compliance as per LODR and other SEBI Guidelines



INVESTMENT BANKER

At Tiare Consilium Private Limited, with focus on MSME Enterprises in mid-market segment, we advise our clients on corporate restructuring, private equity funding, mergers and amalgamations, disinvestment, valuations of share as per prevailing guidelines and other related services. Our advisory service to the Client is based on the requirement of the Client coupled with the up to date understanding of the business and the market, business goals and objectives of the MSME Client and applicability of various laws. Our gamut of advisory service includes:

- ✿ Equity Capital: Seed / Angel / Venture / Private
- ✿ Corporate Restructuring
- ✿ Merger and Amalgamation
- ✿ Transaction Support and Due Diligence
- ✿ Disinvestment
- ✿ Valuation of Shares / Business Enterprises



DEBT SYNDICATION

To fulfil the requirement of fund / non-fund based working capital and long-term debt of businesses, we offer complete range of debt syndication advisory services. In our debt syndication, it is not only arrangement of debt fund but identifying the actual need and accordingly arranging the debt at in cost effective interest rate is the key criteria. We provide multiple innovative debt solution based on the requirement. In case of any financial stress, we also help businesses in restructuring the debt and financial turnaround. Our debt syndication advisory service comprises of the following:

- ✿ Debt Syndication: Term and Working Capital
- ✿ Corporate Finance Restructuring
- ✿ Finance Stress Management
- ✿ Banking Relationship Maintenance
- ✿ Financial projections, estimates, reports



START UP SUPPORT

Our Team of experience Professionals loves to work with Start Ups for the enthuse, energy and ideas Start Ups bring in. Our business expertise, acumen and experience is what makes us versatile start-up business generalists. Our Team have a diverse and significant track record working with entrepreneurs. Our Team has worked with some of the innovative business ideas and fledgling companies on a broad range of projects. We bring a great deal of insight into every engagement. In addition, we can play an active, hands-on role in our start-up client companies' success. Working with start-ups require a mindset and passion similar to start-ups which we have inculcated in our DNA. We have helped many entrepreneurs to navigate through different stages of growth. We do this by bringing our sector and financial insights to your start-up business and by taking the administrative and financial problems out of your hands, leaving you to focus on launch and operations. We are your CA, CS and MBA in a single place. We support start-up and emerging growth companies with a variety of services including:





START UP SUPPORT

- ✿ Business and Financial Model, Business plan building
- ✿ Financial forecasting
- ✿ Pitch presentations - Pre-Investment Preparatory Services
- ✿ Capital / Fund raise consulting
- ✿ Interim executive management
- ✿ Advisory board development and recruitment
- ✿ Valuation
- ✿ Advisory on ESOP & Mentor Pool
- ✿ Structuring an entity
- ✿ Company formation and government approvals and various tax and other registrations required for employers, for manufacturers, for service providers, etc.
- ✿ Tax planning and scenario analysis
- ✿ CFO work Outsourcing



BUSINESS GROWTH SUPPORT ADVISORY

We support Businessmen who are passionate about their business and are ready to grow to the next level. As an enabler of your path to success, we support businesses at all stages of their growth journey with our broad range of expert services which are one-to-one and peer-to-peer business support, and much more. We are here to help your business thrive. We provide the businesses with bespoke support to grow, increase productivity by implementing controls, SOP, ERP and creating a strong backbone which ultimately becomes a platform to achieve business goals and your ambitions. We can guide you with professional advice, facilitate the necessary skills, and put you in touch with the right organisations to make your plans come to fruition. As a result, you can accelerate innovation and transform your plans into commercial success. Our flagship business support services include:

- ✿ Business Process Automation
- ✿ Business Process re-engineering
- ✿ Defining & Implementing SOPs / Internal Controls & Checks / Fraud Prevention Controls
- ✿ ERP evaluation and implementation
- ✿ **Manpower Planning, Recruitment / Placement and HR Services**





CORPORATE LAW COMPLIANCE ADVISORY

Compliance means the complete alliance of various parts of the business – whether commercial, financial, or regulatory. It necessitates following the rules, both external and internal. In last couple of years, Corporate Laws have witnessed changes and introduction of new compliance requirement with an intent to bring transparency and increased governance. The exponential growth in the level of compliance coupled with stringent monitoring by regulatory agencies, is forcing corporate to become more compliant and vigilant in their dealing. Such development exposes both the Company and its Directors to a higher regulatory risk if the compliances are ignored. Our compliance management programme produces positive results at several levels for the Company and its Directors and enables them to focus on business opportunities and growth. Our corporate and other law compliance advisory include:





CORPORATE LAW COMPLIANCE ADVISORY

- ✿ Companies Act: Complete MCA filing and Record preparation and maintenance solution for compliance
- ✿ Claim / refund of unclaimed shares or dividend from IEPF
- ✿ Transmission / Transfer of Shares in Physical mode
- ✿ IBC Code: Insolvency and Bankruptcy Advisory
- ✿ Listing Compliances: Complete compliance for NSE / BSE / SEBI wrt listing agreement and SEBI Regulations
- ✿ NBFC Compliances: All RBI filing and other compliances for NBFC, NBFC Registration
- ✿ Legal / Secretarial due diligence - For IPO / Equity Infusion
- ✿ Setting of Compliance Framework, Compliance Hygiene Check
- ✿ Labour Laws Compliances: Filing of Returns / Challans of ESI / PF / PT / Bonus / Wages and other Labour and Industrial Laws compliances
- ✿ Business Contracts and Agreement drafting and vetting
- ✿ Assisting in Legal matters / cases related to Corporate Laws and commercial matters



RISK MANAGEMENT ADVISORY

Through our Risk Management Advisory, we assist our client's business / organization to understand the risk it faces, identify it and mitigate / minimize the insurable risk. We help businesses in risk assessment and risk audit to identify the risk and implementing strategy to manage and mitigate the risk. Needs of insurance to mitigate the risk of loss of income / loss of profit / protection of income and asset protection needs varies from business to business. We Based on the detailed analysis of insurable risk and present coverage, we advise the businesses right strategies which not only ensures the required insurance coverage but also reduces the premium costs.





WEALTH MANAGEMENT ADVISORY

Our Wealth management / investment advisory service addresses the needs of affluent clients. Wealth management begins with understanding clients' requirements and investment goals, which forms the basis of our advisory. A portfolio must fulfil varied needs of Client's in their different life phases. We provide wealth management and investment advisory which are aligned to our client's investment goals, priorities, aspirations and risk-taking appetite. Our in house expertise and also association with renowned research analysts enable us to help our clients in meeting their investment goals. We assist our clients in balancing their investment among various investment opportunity which are not only safer but also gives good returns.





Our Board of Advisors

We have veteran professional as our Board of Advisors. Our Board of Advisors constantly guide us in rendering the best quality service at the right time to our Clientele. Our Board of Advisors consists of the following Professionals



CA Lalit M Sharma

Lalit Sharma brings 30+ years of rich experience in the fields of Corporate Audits, Direct Tax, Business Automation Advisory, and Corporate Business Strategy. He is actively associated with the activities of the ICAI, and was the President of the KSCAA in 2003-2004. He is also an advisor to Yesnas Academy, a leading coaching centre for CA & CS.



CA Pawan Pagaria

Pawan Pagaria is an industry expert with 31+ years experience in the various fields of Direct Tax, Internal Audit and Wealth Management. He has worked in the IT, pharmaceutical, hospitality, real estate and various manufacturing industries, and brings holistic expertise and a vast knowledge-base to the table.



CA Pradeep Bohra

Pradeep Bohra is a Certified Blockchain Technology Evangelist and also a Certified Forensic auditor, with 25+ years of experience in the Income Tax, Corporate & Personal Finance industries. He has worked in the fields of Textiles, Stock Broking, Investment & Wealth Management, Manufacturing, and Consumer Durables. He was awarded for Upcoming Entrepreneur by Council For Economic Growth & Research for the year 2009-2010.



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CA Bhavik Pandit

A Fellow member of ICAI enrolled in 1988 is also CS (ICSI), CISA, DISA (ICAI), qualified Forensic Auditor and certified Blockchain Technology evangelist. He has 34+ years of professional experience to the table in a wide spectrum of industries and businesses including Packaging, Software, Education, Textile, Cosmetics, FMCG and Consumer Appliances, Manufacturing and much more. He has worked across various disciplines including Costing & Budgeting, Valuations, Merger & take over, IPO, FCCB issue, Business process re-engineering, Business Analysis, Hedging and Risk Management, System & Requirement Study, MIS, ERP and SOP Project Planning & Implementation, implementation of compliance framework under various corporate laws. He also carries wide experience of Debt Syndication, PE / VC Funding, setting up appropriate control system & development of Management Information System, advising the Management on Control Areas and provided consultation for various prestigious companies. He is also a Business Growth Advisor to the MSME Clients who are struggling to cope up with growth helping them in setting up right foundation for success and growth.



WWW.TIARECONSILIUM.COM

Bengaluru | Ahmedabad | Mumbai

TIARE 

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Thank You

TIARE CONSILIUM PRIVATE LIMITED



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WRITE TO US

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