



IPO Note

Transrail Lighting Limited

Recommendation: **APPLY!**

Company Background -

- **Incorporation:** The company was originally incorporated on 1984 as Transrail Engineering Company and then Transrail Lighting Limited was incorporated on Feb 18, 2008. The registered office is located at Mumbai, Maharashtra.
- **Business Activity:** The company is engaged in providing EPC services focusing on power transmission and distribution business and integrated manufacturing facilities for lattice structures, conductors, and monopoles.
- **Revenue Stream:** The major revenue stream for the company is from power transmission and distribution.
- **Human Resource:** The company had 1,761 permanent employees as of June 30, 2024.

Objects of the Issue -

- Funding incremental working capital requirements of the Company
- Funding capital expenditure of the Company
- General corporate purposes.

Promoters Name -

Ajanma Holdings Private Limited, Digambar Chunnilal Bagde and Sanjay Kumar Verma

Rationale for recommendation -

- ✓ The PE ratio of 28.11 times post issue annualized basis makes it fairly priced.
- ✓ The top line, bottom line and profitability margins have seen a steady growth and looks sustainable.
- ✓ The RoCE and RoE has improved and is highest compared to its peers.
- ✓ The company has a good order book of Rs.
- ✓ The company has diversified its business into rail infra and civil construction and is planning to enter into solar turnkey projects.
- ✓ The company has good global presence.
- ✓ The company has vast experience in the industry of over 4 decades.
- ✓ The company's management overview is satisfactory.

IPO Details

Opening Date	Dec 19, 2024
Closing Date	Dec 23, 2024
Allotment Date	Dec 24, 2024
Listing Date	Dec 27, 2024
Stock Exchange	BSE, NSE
Lot Size	34 Shares
Issue Price Per Share	₹410 to ₹432
Issue Size	838.91 Cr.
Fresh Issue	400.00 Cr
Offer for Sale	438.91 Cr.
Application Amt	₹ 14,688 – ₹ 1,90,944 (34 to 442 shares)

INDUSTRY - EPC

Avg. PE ratio as per RHP - 55.05

KPI's	KPIs (In Crores)			
	FY 22	FY 23	FY 24	Jun-24
Revenue	2,284.14	3,086.14	4,009.23	896.90
EBITDA	205.67	293.94	477.56	120.11
Net Profit	64.71	107.57	233.21	51.74
RoCE	19.93%	25.82%	32.88%	6.08%
ROE	9.76%	13.94%	20.47%	4.30%
P/E	37.18	45.71	22.05	28.11*

*Annualized

Promoter Share Holding Pattern

Pre-Issue	Post Issue
84.51%	71.12%

Valuation Parameters

Particulars	Pre-Issue	Post Issue*
EPS	19.59	15.37
BVPS	91.89	131.02
P/E	22.05	28.11
P/BV	4.70	3.30
Mkt Cap (In Cr)	5,399.86	5,799.86

*Annualized

Lead Managers -

Inga Ventures Private Limited
Axis Capital Limited
HDFC Bank Limited
IDBI Capital Markets & Securities Limited

Registrar -

Link Intime India Private Limited

Business Overview –

Transrail Lighting Limited is an EPC company primarily focusing on power transmission and distribution business (majorly in high voltage and extra high voltage segments) and integrated manufacturing facilities for lattice structures, conductors, and monopoles. They have other business verticals which include civil construction, poles and lighting, and railways. As of June 30, 2024, the company has undertaken an EPC of 34,654 circuit kilometres (CKM) transmission lines and 30,000 CKM distribution lines, domestically and internationally. They provide EPC services in relation to substations up to 765 kilovolts (kV).

The company has a strong global presence and has a footprint in 58 countries like Bangladesh, Kenya, Tanzania, Niger, Nigeria, Mali, Cameroon, Finland, Poland, Nicaragua etc. including turnkey EPCs or supply projects. The company has eventually started generating a significant portion of revenue from outside India constituting 37%, 53% and 58% for FY2022, FY2023 and FY2024 respectively.

History: The company has been in the industry since 4 decades.

In 1984, Transrail Engineering Company (TEC) was started and received its first railway electrification job on the 132kv line. In 1993, Associated Transrail Structures Limited (ATSL) was incorporated to set up 1st factory for tower manufacturing in Baroda. In 2001, TEC and ATSL merged.

Order Book: As of June 30, 2024, the company has 156 orders with an order book of Rs. 10,213.07 Cr. Some of the leading projects include the construction of transmission lines in Bangladesh, Tanzania, Cameroon and India.

Key Clients: Power Grid Company of Bangladesh and Da Afghanistan Breshna Sherkat in Asia and Kenya Power and Lighting Company, West African Power Pool, Electricidade De Mocambique, E.P. Mozambique etc. in Africa. They undertake projects from Ministry of Power of India, state government-run and private power transmission and distribution companies.

Manufacturing Facility and capacity utilization: The company has 4 manufacturing facilities one located in Vadodara, one in Deoli and the other two located in Silvassa. The average capacity utilisation remained at 65%, 75%, 93% and 89% in FY22, FY23, FY24 and Jun-24 respectively.

Subsidiaries:

1. **Transrail International FZE (100% shareholding) – TIF** is engaged in general trading and all local activities as per local rules and regulations in accordance with the license issued by the Hamriyah Free Zone Authority.
2. **Transrail Lighting Malaysia SDN. BHD. (100% shareholding) – TLMSB** is engaged in tendering and entering into contracts to deal with all kinds of engineering works related to power transmission, distribution, electrification and other engineering, procurement and construction work and exploring new global business opportunities.
3. **Transrail Lighting Nigeria Limited (99.75% shareholding) – TLNL** is engaged in electrical engineering and all business related thereto.
4. **Transrail Structures America Inc. (100% shareholding) – TSAI** is engaged in any lawful act or activity for which corporations may be organised under the General Corporation Law of Delaware.
5. **Transrail Contracting LLC (100% shareholding) – TCLLC** is engaged in any lawful act or activity for which corporations may be organised under the provisions of Federal Decree-Law No. (32) of 2021.

Services Offered:

1. **EPC of transmission lines and distribution lines:** The Company operates as EPC service provider and as a supplier of engineered products in the power transmission and distribution segment. They also provide EPC services in relation to air-insulated and gas-insulated substations.
2. **Civil Construction:** They provide EPC services including design in relation to bridges, tunnels, elevated roads and cooling towers.
3. **Poles and Lighting:** The company has a product manufacturing set-up, including high masts, street poles, luminaries, power transmission and distribution monopoles, stadium lighting, derrick structures, road gantries and signages, flag masts, solar streetlights, decorative poles etc. They operate as both

Recommendation: **APPLY**

manufacturers and supply, installation, testing, and commissioning service providers in the poles and lighting segment.

4. **Railway Services:** The company provides several services in relation to railways including overhead electrification, signalling and telecommunication services, earthwork, track linking and other composite works. The manufacturing units have supplied railway portals and overhead contact rods.

Revenue Bifurcation:

(Amt in Cr.)

Particulars	FY 2022		FY 2023		FY 2024	
	Amt	%	Amt	%	Amt	%
Power transmission and distribution	1,535.92	67.24	2,406.56	77.98	3,361.12	83.83
Civil construction	442.03	19.35	331.78	10.75	374.12	9.33
Railways	152.14	6.66	176.09	5.71	97.43	2.43
Poles and lighting	154.05	6.74	171.70	5.56	176.56	4.40
Total	2,284.14	100.00	3,086.14	100.00	4,009.23	100.00

Competition -

- Market Competition:** The EPC industry is highly competitive and the key factors of competition are type of project, total contract value, potential margins, complexity, location of the project and risks relating to revenue generation. While service quality, technical ability, performance record, experience, health and safety records, availability of skilled personnel and brand image are key factors in client decisions. Price often is the deciding factor in most tender awards.
- Geographic Competition:** The company faces competition from organized as well as unorganized players in both domestic as well as international market.
- Barriers to entry:** Moderate barriers to entry.
- Threat of Substitutes:** High threat of substitutes.
- Bargaining Power of Buyers:** The bargaining power is high with the customers.
- Bargaining Power of Suppliers:** The bargaining power of suppliers is moderate.

Business Strategies -

- The company intends to expand core competencies in power transmission and distribution segment supported by backward integration of establishing own manufacturing units for towers and conductors and monopoles.
- The company proposes to acquire BH business of Gammon Engineers and Contractors Private Limited, in order to expand scope to hydro power projects as well.
- The company plans to expand footprint in the solar EPC which includes installation of solar rooftops, solar streetlights, ground mounted solar projects etc.
- The company enhanced offerings by adding high temperature conductors (HTC) and HTLS conductors as new products.
- The company intends to strengthen presence in selected countries such as West Africa, East Africa, South Asian Association for Regional Cooperation (“SAARC”) and Southeast Asia. The intends to expand in Latin American countries, Middle East and North African countries.

Risk Factors -

The company derives a majority of its revenue from top 10 clients contributing 83.40%, 87.34%, 77.84% and 67.46% in FY22, FY23, FY24 and Jun-24 respectively.

The company has 75 outstanding cases against it amounting to Rs. 235.92 Cr and they have filed 22 cases amounting to Rs. 176.61 Cr.

The company has contingent liabilities of Rs. 253.11 Cr.

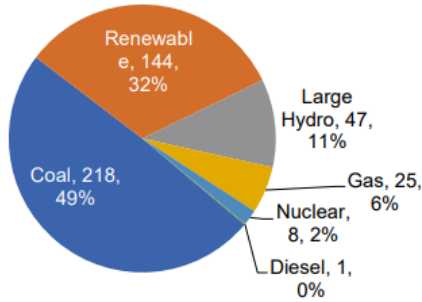
GAIF and GITF's accounts are blocked from new investments in Indian securities, and they must sell their existing holdings as per SEBI's June 2024 circular. Their investment in Promoter, Ajanma Holdings, is currently unaffected, but future regulatory actions could impact it.

INDUSTRY OVERVIEW

Power market in India -

The total installed generation capacity as of March 2024 was ~442 GW, of which ~98 GW of capacity was added over fiscals 2018-24. The overall installed generation capacity has grown at a CAGR of 4.3% over the same period. Coal and lignite-based installed power generation capacity has maintained its dominant position over the years and accounts for ~49% as of March 2024.

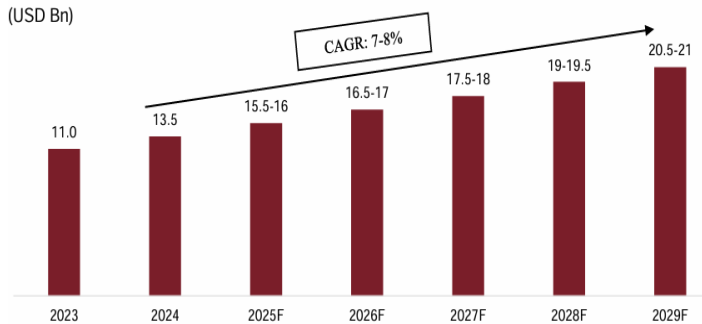
India installed capacity of 442 GW as of March 2024



(Source: RHP)

Power Transmission and Distribution Market -

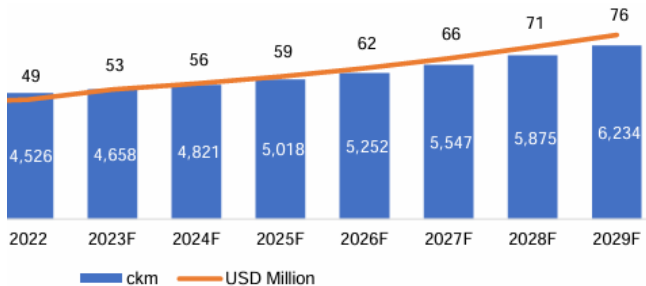
Indian T&D EPC market is estimated at around USD 20.5-21 Bn in 2029. The Indian T&D EPC market is expected to experience significant growth in the coming years driven by increasing electricity demand, government initiatives, strong thrust on sustainability and rising adoption of smart grid technologies.



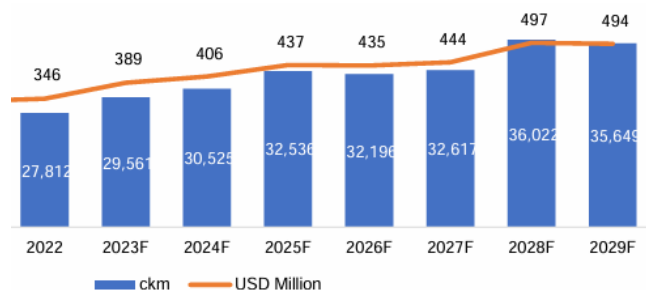
(Source: RHP)

HTLS conductors market -

Indian HTLS Forecast



Global HTLS Forecast



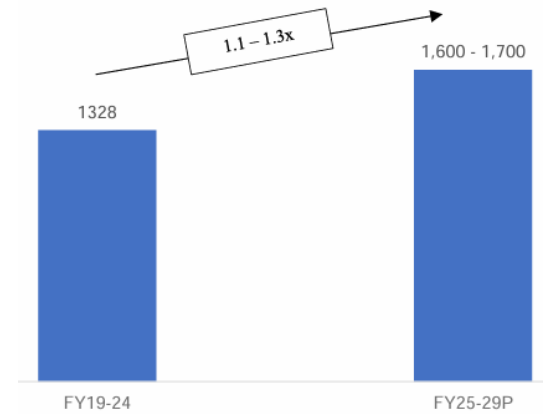
(Source:RHP)

Roads and Highway Sector in India-

Overall road sector capex, comprising of National Highways, State Highways and rural roads is estimated to have grown at a CAGR of 14% between fiscals 2018 and 2023.

Bridge and Elevated Road Construction -

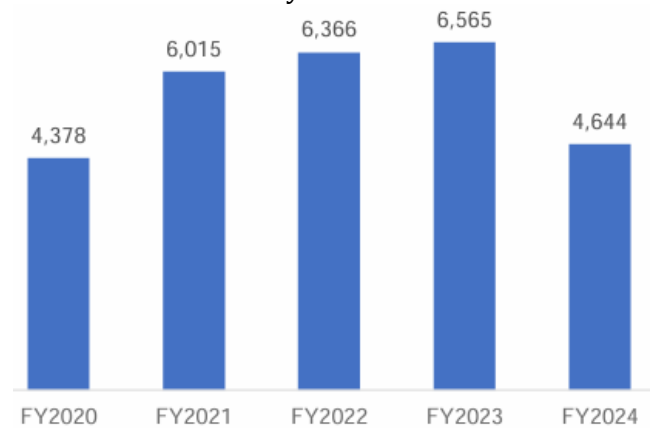
CRISIL estimates the construction spend on bridges and roads for national highways at Rs. 1,328 billion between fiscal 2019 and 2024. Going forward, over the next five years that is from fiscal 2025 to 2029, spending on bridges and elevated will be supported by rise in spend on elevated expressways, rise in construction of national highways and robust road network connection.



(Source: RHP)

Railway sector -

With construction investments over fiscal 2025 and 2029 expected to rise by 70-75% over the preceding five years during fiscal 2020 to 2024, raising funds through external agencies, IEBR and via PPP would be a key monitorable. As on 1st July 2024, ~63,971 km that is ~97% of the total broad-gauge network has been electrified, whereas the goal is to achieve 100% by 2024



(Source: RHP)

Key Management -

Key Management Persons Name -	Digambar Chunnilal Bagde
Age	74
Designation and No. of experience	Promoter and Executive Chairman, 40+ years of experience in EPC industry
Qualification	Bachelor of engineering degree in civil engineering
Other Directorships	RMH Ventures Private Limited, Ajanma Holdings Private Limited, Transrail Lighting Malaysia SDN BHD etc.

Key Management Persons Name -	Randeep Narang
Age	62
Designation and No. of experience	Managing Director and CEO, 35+ years of experience in marketing and T&D
Qualification	Bachelor's degree in commerce and Post-graduation diploma in marketing
Other Directorship	Transrail International FZE and Transrail Contracting LLC

Key Management Persons Name -	Sanjay Kumar Verma
Age	51
Designation and No. of experience	Promoter and Non-Executive Director, 8+ years of experience in business administration and consulting, commodity trading and specialised technology
Qualification	Diploma of master in computer systems and networks
Other Directorships	RMH Ventures Private Limited, Yash Structure Private Limited, H P Professional Services Private Limited etc.

Key Management Persons Name -	Srikant Chaturvedi
Age	70
Designation and No. of experience	Non-Executive Director, 42+ years of experience in chartered accountancy
Qualification	Bachelor degree in commerce and member of ICAI
Other Directorships	Ajanma Holdings Private Limited and Transrail Foundation

Key Management Persons Name -	Vita Jalaj Dan
Age	54
Designation and No. of experience	Non-Executive (Nominee) Director, 12+ years of experience in executive positions
Qualification	Bachelor's degree in arts
Other Directorships	Dani Finlease Private Limited, Hydra Trading Private Limited, Nirja Commercials Private Limited etc.

Key Management Persons Name -	Vinod Dasari
Age	58
Designation and No. of experience	Independent Director, Several years of experience in executive positions
Qualification	Master degree in engineering management and master's degree in business administration
Other Directorships	Pidilite Industries Limited, Nelcast Limited, Vijayganga Speciality Care Private Limited etc.

Key Management Persons Name -	Ashish Gupta
Age	55
Designation and No. of experience	Independent Director, 30+ years of experience in operations
Qualification	Bachelor of civil engineering degree, bachelor of law degree and master's degree in business administration
Other Directorships	Prash Legal Private Limited and Welspun Michigan Engineers Limited.

Key Management Persons Name - Age	Ravita Nirmal Punwani 60
Designation and No. of experience	Independent Director, 26+ years of experience in human resource consultancy and 10+ years of experience in microbiology and public relations
Qualification	Bachelor of science degree in home science, Diploma in advertising and public relations
Other Directorships	Transrail Foundation

Key Management Persons Name - Age	Ranjit Jatar 65
Designation and No. of experience	Independent Director, 9+ years of experience in finance
Qualification	Bachelor degree in commerce (honours course) and member ICAI
Other Directorships	Nova Edge Solutions Private Limited

Key Management Persons Name - Age	Major General Dr. Dilawar Singh (Retd.) 67
Designation and No. of experience	Independent Director, 35+ years of experience in defence services
Qualification	Doctorate in philosophy
Other Directorships	Paramobility India Private Limited, Tridib Industries Limited, Global Chambers of Sports Education and Culture Foundation etc.

- The overall management of the company is satisfactory.
- The management and promoters have good experience.
- Ajit Pratap Singh (CFO) has good experience and holds a bachelor of science degree, bachelor of law degree, master of science in finance, post-graduation diploma in business administration and has completed the virtual learning programme in strategic management. He is also a member of the ICSI, ICAI, CIPFA and is a certified CMA, USA.
- The senior management consists of COO (International Business), COO (Domestic business), Senior VP (Pole and lighting business), President (Design and engineering), CHRO and COO (Civil division).

FINANCIAL SNAPSHOT**Statement of Profit and Loss**

Amt in Crores

Particulars	FY 22	FY 23	FY 24	Jun-24
Revenue from Operations	2,284.14	3,086.14	4,009.23	896.90
Other Operating revenue	65.87	66.02	67.29	18.88
Other Income	7.18	19.88	53.48	13.93
Total Income	2,357.20	3,172.03	4,130.00	929.70
Expenses				
Cost of Material Consumed	1,205.97	1,821.41	2,245.40	480.17
Changes in Inventories of WIP, Finished Goods & Stock in Trade	-17.81	-8.21	-37.08	-31.30
Sub-contracting Expenses	354.04	347.16	499.65	132.21
Employee benefits expense	159.46	179.04	198.50	55.18
Finance Cost	84.84	119.69	162.61	43.87
Depreciation and Amortization expense	37.84	45.83	50.30	12.67
Other Expenses	442.20	519.80	694.81	159.85
Total Expenses	2,266.53	3,024.71	3,814.19	852.65
EBITDA	205.67	293.94	477.56	120.11
EBITDA Margin	9.00%	9.52%	11.91%	13.39%
Share of Profit of associates	-0.50	0.97	2.31	0.44
Profit/(Loss) before tax	90.17	148.29	318.12	77.49
Tax Expense				
Current tax	23.70	39.00	84.92	25.75
(Excess)/ Short Provision of tax	1.76	1.73	-	-
Total Tax Expense	25.46	40.73	84.92	25.75
Profit/(Loss) for the year	64.71	107.57	233.21	51.74
Net Profit Margin	2.75%	3.39%	5.65%	5.57%

Statement of Assets and Liabilities

Amt in Crores

Particulars	FY 22	FY 23	FY 24	Jun-24
EQUITY AND LIABILITIES				
1. Shareholders' funds				
Share Capital	22.71	22.80	24.79	24.79
Other Equity	640.26	748.60	1,114.33	1,179.57
Total Equity	662.97	771.40	1,139.12	1,204.36
2. Non-current liabilities				
Financial Liabilities				
(i) Borrowings	117.98	120.34	80.67	69.49
(ii) Lease Liabilities	3.47	8.32	14.41	12.86
(iii) Other financial liabilities	53.29	56.68	60.07	60.92
Provisions	4.40	4.31	5.11	5.28
Total Non-current liabilities	179.14	189.64	160.25	148.55
3. Current liabilities				
Financial Liabilities				
(i) Borrowings	351.14	484.58	562.52	533.94
(ii) Lease Liabilities	3.94	8.04	9.75	9.33
(iii) Trade Payables				
(a) Outstanding Dues to MSME	56.23	28.62	32.23	48.73
(b) Outstanding Dues to other than MSME	1,014.73	1,278.92	1,636.35	1,632.05
(iv) Other Financial Liabilities	37.32	46.28	46.21	53.34
Contract Liabilities	460.22	540.95	929.90	1,098.58
Other current liabilities	24.95	23.92	34.74	28.73
Provisions	51.24	51.47	41.93	40.30
Current Tax Liabilities (net)	-	21.68	27.61	38.27
Total Current liabilities	1,999.76	2,484.46	3,321.24	3,483.26
Total Liabilities	2,178.90	2,674.09	3,481.49	3,631.81
Total Equity and Liabilities	2,841.87	3,445.49	4,620.61	4,836.17

Particulars	FY 22	FY 23	FY 24	Jun-24
ASSETS				
1. Non-current assets				
Property, Plant and Equipment	325.44	360.43	347.40	354.74
Capital work-in-progress	17.21	4.12	5.79	7.01
Right-to-use assets	8.53	18.31	26.38	24.40
Other Intangible Assets	0.24	0.20	0.09	0.09
Financial Assets				
(i) Investments	0.01	0.01	-	-
(ii) Loans	28.12	27.32	1.82	1.70
(iii) Other financial assets	24.26	56.73	52.02	70.04
Other Non-current Assets	44.33	32.03	55.33	60.39
Total Non-Current assets	448.14	499.15	488.83	518.36
2. Current assets				
Inventories	278.49	311.00	378.27	465.46
Financial Assets				
(i) Investments	3.16	3.24	4.90	4.99
(i) Trade receivables	639.74	644.90	1,026.14	914.03
(ii) Cash and cash equivalents	57.50	124.71	109.85	88.33
(iii) Bank balances other than (ii)	53.28	73.41	114.05	156.43
(iv) Loans	17.21	28.32	83.19	82.90
(iii) Other financial assets	28.25	24.73	36.31	43.85
Contract assets	1,094.43	1,466.91	1,951.08	2,112.84
Other Current Assets	221.68	268.90	427.75	448.73
Assets classified as held for sale	-	0.24	0.24	0.24
Total Current assets	2393.72	2946.34	4131.78	4317.81
Total Assets	2841.87	3445.49	4620.61	4836.17

Cash Flow Statement

Amt in Crores

Particulars	FY 22	FY 23	FY 24	Jun-24
Net Cash Flow from Operating Activities	50.16	142.68	35.49	131.87
Net Cash Flow from Investing Activities	-81.39	-104.53	-78.30	-75.28
Net Cash Flow from Financing Activities	-0.37	29.06	27.95	-78.10

Key Ratios

<u>Per Share Data</u>	FY 22	FY 23	FY 24	<u>Valuation Ratios (x)</u>	FY 22	FY 23	FY 24
Diluted EPS	11.62	9.45	19.59	EV/EBITDA	4.97	4.01	3.26
BV per share	291.95	338.36	91.89	Market Cap / Sales	2.54	1.88	1.45
<u>Operating Ratios</u>				P/E	37.18	45.71	22.05
EBITDA Margins	9.00%	9.52%	11.91%	Price to Book Value	1.48	1.28	4.70
PAT Margins	2.75%	3.39%	5.65%	<u>Solvency Ratios</u>			
Inventory days	44.50	36.78	34.44	Debt / Equity	0.71	0.78	0.56
Debtor days	102.23	76.27	93.42	Current Ratio	1.20	1.19	1.24
Creditor days	467.15	358.86	338.24	Quick Ratio	1.06	1.06	1.13
<u>Return Ratios</u>				Asset Turnover	0.80	0.90	0.87
RoCE	19.93%	25.82%	32.88%	Interest Coverage Ratio	1.98	1.50	3.61
RoE	9.76%	13.94%	20.47%				

FINANCIAL ANALYSIS –

1. The top line has increased consistently over the years. For FY2023 it increased by 35% which was due to an increase in revenue from EPC contracts. In FY2024 it increased by 30% which was due to an increase in revenue from the sale of services and income from EPC contracts.
2. The net profit increased over the years by 66% in FY2023 and increased by 116% in FY2024.
3. The PAT and EBITDA margin have increased consistently over the years.
4. The RoCE and RoE have increased over the years.
5. The PE ratio has improved over the years.
6. The company has positive cash flow from operations.

PEER ANALYSIS

Particulars	Transrail Lighting Limited			KEC International Limited			Kalpataru Projects International Limited		
	FY 22	FY 23	FY 24	FY 22	FY 23	FY 24	FY 22	FY 23	FY 24
NP Margin	2.8%	3.5%	5.8%	2.4%	1.0%	1.7%	3.6%	2.7%	2.6%
EBITDA Margin	9.0%	9.5%	11.9%	7.1%	5.6%	7.1%	10.4%	10.0%	9.5%
RoCE	22.9%	25.4%	32.9%	19.4%	18.3%	27.0%	16.1%	18.2%	19.4%
ROE	9.8%	13.9%	20.5%	9.2%	4.7%	8.5%	12.6%	9.3%	9.9%
EPS (INR)	11.62	9.45	19.59	12.92	6.85	13.49	540.30	440.75	509.61
P/E	37.18	45.71	22.05	29.82	66.62	51.46	0.70	1.21	2.10

Particulars	Transrail Lighting Limited			Skipper Limited			Patel Engineering Limited		
	FY 22	FY 22	FY 22	FY 22	FY 23	FY 24	FY 22	FY 23	FY 24
NP Margin	2.8%	3.5%	5.8%	1.5%	1.8%	2.5%	2.1%	4.4%	6.1%
EBITDA Margin	9.0%	9.5%	11.9%	9.9%	10.1%	10.2%	17.5%	17.2%	17.9%
RoCE	22.9%	25.4%	32.9%	12.0%	13.9%	20.4%	11.3%	12.8%	15.2%
ROE	9.8%	13.9%	20.5%	3.4%	4.6%	9.1%	3.0%	6.4%	9.2%
EPS (INR)	11.62	9.45	19.59	2.39	3.38	7.86	1.39	2.82	3.75
P/E	37.18	45.71	22.05	23.97	27.80	41.15	16.99	5.30	15.17

- The market cap of the company is more compared to Patel Engineering Limited.
- The RoCE and RoE of the company is highest among its peers.
- The PE ratio of the company is lower than KEC International and Skipper Limited.
- The NP margin of the company is better than and increased consistently compared to KEC International, Kalpataru Projects International and Skipper Limited.
- The company has better cash conversion cycle than Kalpataru Projects International, Patel Engineering and Skipper Limited.

LEAD MANAGER TRACK RECORD -

The lead managers to the issue are Inga Ventures Private Limited, Axis Capital Limited, HDFC Bank Limited and IDBI Capital Markets Services Limited. A table has been set below highlighting the details of the IPO of the last companies handled by the Lead Manager in recent times –

Inga Ventures Private Limited -

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	Krystal Integrated Services Limited	300.13	715.00	Mar 21, 2024	783.60
2.	Divgi TorqTransfer Systems Limited	412.12	590.00	Mar 14, 2023	688.05
3.	Neogen Chemicals Limited	132.35	215.00	May 08, 2019	2,155.30

The company has handled 2 mandates in the past three years (including the current year) and this is their 4th mandate.

Axis Capital Limited -

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	Zinka Logistics Solution Limited	1,114.72	273.00	Nov 22, 2024	402.30
2.	Niva Bupa Health Insurance Company Limited	2,200.00	74.00	Nov 14, 2024	85.12
3.	Waaree Energies Limited	4,321.44	1,503.00	Oct 28, 2024	3,131.15
4.	Bajaj Housing Finance Limited	6,560.00	70.00	Sep 16, 2024	130.60
5.	Bazaar Style Retail Limited	834.68	389.00	Sep 06, 2024	351.10

The company has handled 45 mandates in the past three years (including the current year).

HDFC Bank Limited -

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	NTPC Green Energy Limited	10,000.00	108.00	Nov 27, 2024	141.75
2.	Niva Bupa Health Insurance Company Limited	2,200.00	74.00	Nov 14, 2024	85.12
3.	Go Digit General Insurance Limited	2,614.65	272.00	May 23, 2024	336.05
4.	Bharat Highways Infrastructure Investment Trust	2,500.00	100.00	Mar 12, 2024	113.52
5.	IRM Energy Limited	545.40	505.00	Oct 26, 2023	375.65

The company has handled 6 mandates in the past three years (including the current year).

IDBI Capital Market Services Limited -

Sr. No.	Company Name	Issue Size in Cr.	Issue Price/Share (In INR)	Listing Date	CMP* (INR)
1.	NTPC Green Energy Limited	10,000.00	108.00	Nov 27, 2024	141.75
2.	Indian Renewable Energy Development Agency Limited	2,150.21	32.00	Nov 29, 2023	216.00
3.	Inox Green Energy Services Limited	740.00	65.00	Nov 23, 2022	169.25
4.	Rolex Rings Limited	731.00	900.00	Aug 09, 2021	2,115.70
5.	RailTel Corporation of India Limited	819.24	94.00	Feb 09, 2021	441.75

The company has handled 3 mandates in the past three years (including the current year).

*CMP for the above-mentioned companies is taken as of 17th Dec 2024.

As per the offer document, the above-mentioned mandates Krystal Integrated Services, Zinka Logistics Solution, IRM Energy and Inox Green Energy Services have opened at a discount and remaining all have opened at a premium on the listing day.

Recommendation -

The company was originally incorporated as Tranrail Engineering Company on 1984 and then Transrail Lighting Limited has been in the industry since 2008 and thus has 4 decades of experience in the industry. The management overview of the company is satisfactory.

The P/E on a post-IPO annualized basis is 28.11 times which makes it fairly priced.

The top line, bottom line and profitability margins have seen steady growth and have increased consistently over the years.

The company has a good order book of Rs. 10,213.07 Cr.

The company has a strong global presence in 58 countries and generates a significant portion of revenue from outside India. The company has adopted backward integration and established manufacturing units to produce the equipment required for the Turkey projects.

The company has entered into rail infra and civil construction activities and intends to expand and enter into solar turnkey projects as well.

Thus, investors can **APPLY** to this IPO.

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The analysis and recommendations are based on the current market and company-specific scenario, along with the data available in the prospectus. Market and company-specific conditions may change after the company's listing, potentially impacting its performance and outlook. We will not be providing any follow-up reports or updates on this analysis post-listing.

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